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Solutions

Commerce One Buy: Increase Control, Lower Spend

Overview

Features

Benefits

Components



Purchased products and services are the single largest expense for most organizations, absorbing as much as half of every dollar earned in revenue. Given this, it's easy to see why reducing purchasing costs translates into dollar-for-dollar improvements in a company's bottom line.

- ➔ Overview
- ➔ Supplier Relationship Management
- Overview
- Commerce One Source
- Commerce One Buy
- ➔ Supply Network Collaboration

- ➔ Trading Partner Collaboration

- ➔ Industry Solutions
- ➔ Global Services

Businesses can dramatically improve corporate profitability by implementing the right e-procurement solution. The right solution can reduce the cost of goods purchased, cut procurement costs, and improve cash flow. E-procurement slashes order fulfillment time by as much as 67 percent and reduces order-processing time by up to 80 percent.

Not all e-procurement solutions are created equal

To be truly effective, an e-procurement solution must manage broad spending categories, handle order changes on the fly, enforce contract compliance, and support buyers and suppliers worldwide. It must support complex business processes across global enterprises, divisions, business units, and departments. Strategic procurement goes beyond simply improving the buying process.

Commerce One Buy™ tackles all of these procurement challenges. It captures critical spending categories, manages the entire procure-to-pay process, and reduces supplier costs.

The solution also provides access to Commerce One.net™, a network of transaction-ready suppliers, as well as access to the Global Trading Web™, the world's largest online community of suppliers.

Built on the Commerce One Collaborative Platform™, Buy enables seamless, real-time communication inside and outside the firewall, and supports transactions with worldwide trading partners in multiple



- ➔ Contact Us
Find out how Commerce One Buy can help your bottom line
- ➔ Glossary
Not into e-commerce lingo? Get the "translation" here

- ➔ Customer Case Study
Oil services company strikes rich savings

- ➔ Training Courses
Educational courses, certification programs, and seminars for Commerce One customers and partners

- ➔ Global Events and Seminars
Attend an event or a web seminar

- ➔ Documentation
Access in-depth product and technical information at our Customer Solution Center

- ➔ Procurement Express
Learn more about the Procurement Express solution

DOWNLOAD

- Commerce One Buy Brochure
- Commerce One Buy: Invoice Management and Payment Brochure
- Commerce One 5.0 White Paper

Commerce One: Solutions: Commerce One 5.0: Commerce One Buy

languages, currencies, and tax schemes.

With Commerce One Buy, enterprises can gain tighter cost control, enforce contract compliance, and streamline the purchasing process for a variety of spend types: everything from simple catalog items to contingent labor to complex, configured goods.

Learn more about the **features, benefits, and components** of Commerce One Buy.

RELATED NEWS

Commerce One 5.0 Corporate Brochure

• Commerce One Global Services

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• Leading Companies Select Commerce One® 5.0™ (4/9/2002)

• Commerce One 5.0 Delivers Complete Source-to-Pay Solutions on New Business Process Management Platform (1/29/2002)

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Solutions

Commerce One Buy: Features

Overview Features Benefits Components

Complete Procurement Process Support

Commerce One Buy provides unique, two-way communications for price and availability checks, managing change orders, advance ship notices, and desktop receiving. Plus, it fully supports real-time order changes because, in today's rapidly changing market, up to 50 percent of all orders undergo some changes before fulfillment.

Once final, all procurement transactions are immediately reconciled with existing accounting systems. All steps are tracked and auditable.

Access to More Suppliers

With Commerce One Buy's private supplier portal, enterprises can manage supplier relationships directly with suppliers from within the firewall. The portal is accessible through a standard Web browser, and suppliers can link to it without additional software or investment. The portal enables catalog upload and administration, pricing, and order management.

In addition, organizations gain access to the extensive supplier network at Commerce One.net, which represents many of the world's top companies, and the Global Trading Web, the world's largest community of suppliers.

Open Architecture

Effective e-commerce requires that everyone communicate in the same language. That's why Commerce One Buy is built using xCBL®, the XML Common Business Library™ standard. The xCBL standard is a library of business documents for key transactions such as catalog updates, purchase orders, invoices, and payments. It is application-vendor independent and leverages industry standards, such as EDI. And xCBL enables faster support of business processes for the complete source-to-pay process.

Enterprise Integration

Commerce One Buy easily integrates with legacy systems, linking applications together and making them work better, for a streamlined procurement process.

- Overview
- Supplier Relationship Management

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- Commerce One Buy: Invoice Management and Payment Brochure

- Commerce One 5.0 White Paper

Automated Business Rules

Commerce One Buy's sophisticated workflow engine manages many business processes-including approvals, change orders, shipping instructions, and advance ship notices. Purchases can be restricted to pre-approved vendors, and business rules can be tailored for every level of the enterprise.

Built for global e-commerce

Commerce One solutions are built to meet the complex requirements of global commerce. They support:

- 7 languages
- User access in preferred language and date/time formats
- Multi-lingual catalogs
- Multiple currencies — including the Euro
- Multiple tax codes — including VAT

Learn more about the **benefits and components** of Commerce One Buy.

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